

Alexis M. Delobelle

1010 Monaco court, Indian Trail, NC, 28079 - Mobile : 571 379 9466 - adelobe@g.clemson.edu
www.alexisdlobelle.com

US and French Citizen

EDUCATION

CLEMSON UNIVERSITY

- Bachelor of International Business and French
- University of Paul Valéry Study Abroad in Montpellier, France
- French Club, French Professional Society
- Diplôme de Français des Affaires, Paris Chamber of Commerce

Clemson, SC
2020-2023
Aug - Dec 2022

ONLINE COURSES

- Salesforce Marketer
- Udemy - Design Thinking in 3 Steps
- Udemy - How to Close More Sales

2023
2022
2022

PROJECTS

- Co-created an anime shirt embroidery company
- Created a logo and Ads for Strategic Admissions Advice
- Created the app CollegePals to help Clemson students find friends in time of Covid which was aired on Charlotte news

2021
2021
2020

PROFESSIONAL EXPERIENCE

I-SIGHT

- Worked as a sales and marketing intern
- Learned technical skills using Salesforce, Outreach, ZoomInfo, and LinkedIn Sales Nav
- Was in charge of validating prospects and management of sales pipeline
- Created reports on Salesforce using BDR data to help the marketing team

Ottawa, Ontario
June - Aug 2022

SOUTHWESTERN ADVANTAGE

- Worked as an independent sales contractor of educational resources
- Learned character and leadership skills (schedule, positive attitude, and goal setting)
- Approached over 3,000 families
- Generated over 40,000 dollars of revenue for the company

Baton Rouge, LA
May - July 2021

Q-SHACK RESTAURANT

- Prepared and cooked meals found on the menu while managing the food inventory
- Communicated with customers to ensure satisfaction and assisted in setting up events
- Multi-tasked in a high pressure environment by rotating between kitchen, register, and preparing plates
- Trained new employees on meal preparation, sanitation, proper customer service, and usage of the register

Charlotte, NC
2019 - 2020

VDINNOVATION

- Worked as a product manager intern
- Created Shopify product pages and content for two sites
- Ran the testing of the sites before being launched

Charlotte, NC
Aug - Sept 2019